

STATE OF NEW HAMPSHIRE

Inter-Department Communication

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DATE: October 15, 2009

AT (OFFICE): NHPUC

FROM: Josie Gage, Utility Analyst III

SUBJECT: DT 09-160 FairPoint Communications – NNE Service Package Tariff Revision

TO: Debra Howland, Executive Director

On August 28, 2009 Northern New England Telephone Operations LLC d/b/a FairPoint Communications – NNE (FairPoint) submitted a tariff filing to revise the Business Link Rewards Plan. On September 28, 2009, an extension was allowed by the Commission in order for FairPoint to submit further data.

The purpose of the revision is to change the name from Verizon to FairPoint, and to add the condition that all new Business Link Rewards Plan customers will receive 2,500 bonus credits, and customers who provide a new email address will receive 500 bonus credits. Essentially, the bonus credits, worth one cent each, amount to a \$25.00 discount opportunity, and a \$5.00 discount opportunity for qualifying services. The qualifying services have remained the same as the prior tariff revision.

Staff has conducted a price floor analysis and concludes that the price of the regulated services involved exceed the cost. Staff recommends that the tariff go into effect by operation of law.

